



STRATEGIC NETWORKING: BUILDING AUTHENTIC CONNECTIONS FOR CAREER GROWTH

This one-day training is to strengthen ability of participants to build meaningful, professional relationships within and beyond the financial sector. The course provides practical insights into the principles of strategic and ethical networking, effective communication, and relationship management in a culturally relevant banking environment. Participants will learn how to identify key stakeholders, build trust-based connections, leverage professional platforms, and maintain long-term relationships that support career progression and organizational goals.

FEE:
**PKR
18,000**
(Plus Tax)

FACILITATORS

Ms. Rabia Omar is a highly professional and creative leader with 25+ years' experience across Private Equity, Blue Chip investments, Wealth & Asset Management, Retail/ Commercial/Corporate & Investment Banking, Liability & Cash Management, Payments, Sales and Relationships. She is Head Global Alliances at MIA Arbitration, formerly Country Head Corporate Sales at AWT Investments and CEO, ROSH Developments, with experience at HBL, MCB and others. She is trained/certified by Ron Kaufman, Karen Allahwala, Fulcrum, and holds AML & ATF certification (DC Gardiner), training bankers nationwide for over a decade.

Mr. Shehzad Dhedhi is a visionary professional with 24+ years of global experience in financial strategy, ESG governance, and sustainable business practices. As an ESG communication and brand strategy trainer and consultant, he supports organizations in developing authentic sustainability narratives that effectively highlight ESG commitments and social impact, transforming strategic goals into influential communication. He combines strong financial discipline with ethical and sustainable purpose to help leaders and organizations achieve long-term success.

TIMINGS

9:00AM
-
5:00PM



**JANUARY
16, 2026**

TRAINING MANAGER:

MS. FARAH KHAN farah.khan@nibaf.org.pk 021-35277535



021-35277511 | 051-9269850



marketing@nibaf.org.pk | registration@nibaf.gov.pk



0303-0652963